



*Performance*  
TOUR DIVISION

*Proposal for*

Siskiyou Singers  
2013 CONCERT TOUR OF NORWAY

JUNE 21 -30, 2013

*Prepared for you by*

Brenda Kennedy-Muraski  
Group Travel Planner

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Group Sales Director

**Summary of Trip**

10 days, 8 nights  
Roundtrip air from Portland

**Tour Highlights**

Visiting the beautiful city of Oslo, Lillehammer – home of the 1994 Winter Olympic Games, the seaside town of Bergen plus a fjord cruise!

**Concerts**

Concert performances in Oslo, Lillehammer and Bergen



# ITINERARY

## JUNE 2013

*(Meals included: B-breakfast, L-lunch, D-dinner)*

### 21, Friday

#### Departure

We'll check in at the Portland International Airport for the overnight transatlantic flights to Scandinavia. We're on our way!

### 22, Saturday

#### Oslo

We've just arrived in Oslo! Following customs formalities, we'll meet our tour manager and transfer to the waiting motorcoach for the drive into the city. Our sightseeing tour with a local guide will start with a visit to the Radhuset, where the award ceremony of the Nobel Peace Prize takes place on December 10 every year. After time for independent lunch, drive past the Domkirken to the Royal Palace for a photo stop. Next visit the Vigelandsparken, one of the most visited sites in Oslo. The park contains 227 monumental sculptures by Gustav Vigeland on the theme of man's destiny, from childhood to adult life. After hotel check-in and time to freshen-up, dinner will be served. (B,D)

### 23, Sunday

#### Oslo

Our plans for today include **participation as a choir in a morning worship service**. After the service and time for an independent lunch, a visit is planned to the Edvard Munch Museum. Munch is Norway's most famous painter and he bequeathed all his works to the city of Oslo. We'll have plenty of time to look around. Following this visit, the remainder of the day will be at leisure (B)

### 24, Monday

#### Oslo

Today a visit is planned to the Bygdøy Peninsula. Here we will visit the Viking Ships Museum and the Kon Tiki Museum, both of which commemorate the incredible sea voyages of Norsemen of old. After our visit, return to the center of Oslo where you will have time for independent lunch, shopping and more sightseeing. Following our time here, the remainder of the day will be at leisure. (B)

### 25, Tuesday

#### Gjøvik, Lillehammer

This morning's trip takes us via Eidsvoll and along Lake Mjøsa, Norway's largest lake, to Gjøvik. Known as the "white town on Lake Mjøsa," Gjøvik hosted the ice hockey games during the Lillehammer Winter Olympics. It is also noted for its glassworks. After our stop, it's on to Lillehammer, site of the 1994 Winter Olympics. Our city tour will include a visit to the Maihaugen Open-Air Museum, one of Europe's largest. The park contains an impressive number of timbered houses, as well as a stave church. Next we'll check in at our hotel for dinner and the overnight accommodations. This evening, we plan to give a **concert performance** in Lillehammer. (B, D)

**26, Wednesday****Vaga, Lom, Leikanger**

Today we'll make a trip through a less traveled and marvelously scenic part of Norway. Via Otta, we'll travel to Vaga, a village with an abundance of grass-roofed timber houses. Next, stop in Lom, a picturesque, rustic town with log cabin architecture, and a stave church from 1160. We'll take some time here to stretch our legs and explore. Then we'll continue traveling along the Sognefjell Highway that crosses part of the Jotunheimen. Magnificent views of mountains and glaciers will make this trip one of the highlights of our tour. Later, we'll arrive in Leikanger for the overnight accommodations and dinner. (B, D)

**27, Thursday****Fjord Cruise, Voss, Bergen**

After breakfast, we'll travel to Kaupanger to board a ferry for the sailing to Gudvangen. This two-hour cruise on the Sognefjord and the Naeroyfjord will be a highlight of our trip. Often the fjord is not more than 1,600 feet across with mountains towering to 3,000 feet and more on both sides. By the time we arrive in Gudvangen, our motorcoach will have already arrived. Back on the bus, travel to Voss, a popular resort in the Hardangerfjord region. During our break here, take this opportunity to see the local church with its fine interior and St. Olaf's Cross. Later, we'll continue our travels to Bergen, a delightfully attractive town with a cluster of brightly-painted houses nestled between the harbor and the surrounding mountains. Following hotel check-in, dinner will be served. (B, D)

**28, Friday****Bergen**

We'll start our day in Bryggen, the heart of medieval Bergen. A guided walking tour will lead us to the Bergenhus Fortress with its Hakonshallen and the nearby Rosenkrantz Tower. Next walk to the Mariakirken, dating back to the 12<sup>th</sup> century. Following our tour, the afternoon will be at leisure for shopping and independent exploration. This evening we'll join together to give a **concert performance** in Bergen. (B)

**29, Saturday****Troldhaugen, Bergen**

Today we'll make a trip to Troldhaugen, the "hill of the trolls." This was the home of Norway's most famous composer, Edvard Grieg. His beautiful house is open to the public and used as a venue for concerts during the Bergen Festival. Upon arrival, we'll visit Grieg's house. While here we plan to give a **mid-day concert performance** in the Troldsalen. After the concert, return to our hotel. The afternoon is at leisure. We suggest that you take the funicular from the city center to the top of Mt. Floyen, some 320 meters above sea level, for a bird's eye view of Bergen and its fjords. This evening we'll get together for dinner at the hotel. (B, D)

**30, Sunday****Return**

Following breakfast, we'll transfer to the airport for the return flights to the U.S.

# INCLUDED IN COST

**Air Transportation** from Portland to Oslo and from Bergen returning to Portland via a regularly scheduled air carrier.

**All current airline taxes, security fees and fuel surcharges.**

**Land Transportation** for the complete itinerary by deluxe air-conditioned motorcoach.

**Accommodations** in moderate first-class and standard first-class hotels based on two persons sharing a room with private facilities. The supplement for single accommodations is \$475. Complimentary passengers who require single occupancy must pay the single supplement charge, or we can adjust the tour cost to include these single accommodations.

**Breakfast Daily and Five Dinners.**

**A Multi-Lingual European Tour Manager** from arrival until departure, assisted by local guides as needed.

**Concert Arrangements** as noted in the itinerary to include site selection, local promotion, and printed programs. The concert sites noted in this proposal are preliminary and cannot be guaranteed until we have received confirmation from our concert organizers.

**Sightseeing and Admission Fees** in accordance with the itinerary.

**Porterage** of one suitcase per person where possible.

**Tipping and Taxes** on all tour services, including local guide tips and all hotel, local government and airport taxes. Tipping to the tour manager and motorcoach driver is **not** included.



# COST

Based on the foregoing routing, our quotations for your tour, per person from Portland, are:

For passengers that sign up within 60 days of brochure shipment:

\$4,175 with 40 paying participants plus one complimentary passenger

For passengers that sign up 61 days or later of brochure shipment:

\$4,275 with 40 paying participants plus one complimentary passenger

Please note that the above costs are based on projected rates for 2013. Since your departure date is more than 12 months away, it will be necessary to recalculate the cost later in 2012 based on current rates of exchange, airfares and all other tariffs. Although a margin for inflation has been added, the tour cost is subject to increase.

Pricing is based on an exchange rate of \$1.35 to €1.00 and \$ .17 to 1.00 NOK. We will finalize your group's tour cost approximately 45 days prior to departure, taking into consideration your actual group size, the current exchange rates, and applicable fuel surcharges.

### ***Witte's 30/60 Incentive Program***

If you are able to return the Acceptance of Proposal and set-up deposit within 30 days we will place a travel credit of \$250 on your account. This credit may be used toward your expenses or those of one or more members of your group. If you are able to get the applications and deposits for at least 60% of the group into our office within 60 days of the date on which we ship your brochures to you, you will earn a second \$250 travel credit!

### ***Not included in the cost***

Passports, airline luggage fees, optional travel protection plan, including luggage and trip cancellation coverage, optional excursions, independent sightseeing, meals noted in the itinerary as independent, beverages with dinner, and any other items not mentioned as included.



# TRAVEL PROTECTION

Witte Travel recommends that each traveler purchase a travel protection package. For the traveler's convenience, we make available a travel protection plan offered by Trip Mate. This travel protection can be purchased at any time prior to making the final payment for the trip. The policy exclusion for pre-existing conditions will be waived if the premium is received by Witte Travel & Tours within 14 days of the initial deposit for the trip, provided the traveler is not disabled from travel at the time he/she pays the premium. Trips over 30 days are not eligible for coverage. The travel protection plan does not cover any travel arrangements not made by or purchased from Witte Travel. The premium for the travel protection plan that applies to your tour will be noted in your brochure and on the application form. It may be necessary to increase the travel protection premium for those travelers who purchase additional services and/or upgrade their arrangements. The premium for this travel protection plan is non-refundable.

Schedule of Coverage	Maximum Benefit Amount
Accidental Death & Dismemberment	\$25,000
Medical Expense/Emergency Evacuation	
Accident and Sickness Medical Expense	\$50,000
Emergency Evacuation and Repatriation	\$250,000
On Call 24-Hour Assistance Services	Included
Trip Cancellation	Trip Cost
Trip Interruption	150% of Trip Cost
Missed Connection	\$750
Travel Delay (Up to \$150 per day)	\$750
Baggage and Personal Effects	\$1,500
Baggage Delay	\$250

For more information on the travel protection plan, please go to [wittetravel.com/group-travel/travel-protection/](http://wittetravel.com/group-travel/travel-protection/). A copy of the Travel Certificate, which fully details the coverage, provisions, limitations and exclusions of the insurance offered, will be included in the confirmation packet of those travelers who purchase this travel protection. Travelers may also request a copy of this certificate at any time prior to purchasing the plan.

Please encourage your group members to purchase the travel protection plan. However, travelers who decline this travel protection *will* be covered by Witte Travel's insurance, which provides for limited, basic medical coverage. They will not be protected in the event of cancellation, nor will they have luggage coverage.

# OTHER SERVICES

## ***Promotional Brochure***

We will design and print up to 150 copies of a very attractive, full-color brochure for you to distribute to your prospective group members. We will also provide a .pdf version if you'd like to send your brochure out as an email attachment or place it on your website.

In addition, if desired, we will set up an online booking website allowing your tour participants to register via the Internet. To view an example, please go to [www.regonline.com/firestone](http://www.regonline.com/firestone).

## ***Tour Documents***

We provide a document wallet for each member of your group including the finalized tour itinerary, hotel list, passenger list, flight schedules with easy-to-follow departure instructions, and luggage tags.

## ***Special Services***

Our group department has a team of professionals who will take care of all of the administrative and travel needs of your group. Our Accounting Department will collect and keep track of all payments received from your group and will send payment reminders to individual participants. Our Group Air Department will assist your group members with their individual needs such as alternate departure cities and extended stays at the destination.



## ***24/7 Availability***

No matter where in the world you find yourself, and whatever travel experience may arise, a Witte travel professional will either be standing next to you or is a simple phone call away, ready and able to get you on your way.

## ***Why Witte?***

Witte Travel & Tours has offices in Michigan and Amsterdam, staffed to ensure that every detail is covered in the planning, promotion and execution of your tour. Our sales representatives are available nationwide for local promotional and pre-departure meetings and airport check-ins. We have over 35 years of experience operating exceptional tours and are eager to share ideas and assistance to make yours a smashing success, too—just ask!

# PAYMENTS & CANCELLATIONS

**Deposit and Payments on Account.** We require an initial deposit of \$500 to set up your tour, invoiced when you are ready for us to print your brochures. This deposit is nonrefundable and it will apply in full to the cost of the tour. We will develop a deposit and payment schedule for your group members when the tour cost is determined, but a typical schedule is:

Deposit of 15% with application  
Payment of 30% 180 days before departure  
Payment of 30% 120 days before departure  
Balance due on receipt of invoice sent 30 - 45 days  
prior to departure

**Credit Cards.** We accept Visa, MasterCard, Discover and American Express.

**Cancellation and Refunds.** If it is necessary for you to cancel your group as a whole, we will retain your initial deposit of \$500 plus the nonrefundable portion of any payments we have made on your group's behalf to airlines, hotels, concert coordinators, and other suppliers. If individual group members need to cancel, penalties will be based on the date we receive their written notice, as follows:

More than 120 days before departure	\$100
Between 120 and 91 days before departure	\$175
Between 90 and 61 days before departure	\$325
Between 60 and 31 days before departure	\$475
30 or fewer days before departure	No refund

The above penalties apply to the cost of the land arrangements. Group members who cancel after tickets are issued (45 days prior to departure) will also forfeit the total airfare.



[wittetours.com](http://wittetours.com)

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(616) 957-8113 ~ (800) 469-4883 ~ (616) 957-9716 fax  
[groups@wittetravel.com](mailto:groups@wittetravel.com)

# ACCEPTANCE OF PROPOSAL

I hereby accept this proposal for

SISKIYOU SINGERS  
2013 CONCERT TOUR OF NORWAY  
JUNE, 2013

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Signature

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Name, Title

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Date

*Please sign and return this page to us and submit your set-up deposit  
by February 6, 2011 to earn your \$250 travel credit!*



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